





Institute of Municipal Assessors (IMA)  
and  
International Property Tax Institute (IPTI)



# Role of the Assessor and Expert in Mediations and the Negotiation Process

Webinar: Tuesday, April 10th, 2018 • 12:00—1:00 pm EST

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The use of mediation to settle disputes is on the rise and has become an accepted process for resolving valuation and property tax conflicts. All parties involved in the mediation and negotiation process are expected to actively participate in the process, however, the role of the assessor and the expert is not always clear. The questions that commonly arise are: *Is the issue sufficiently complex to retain an expert? Why obtain an expert and what would that expert's duties be? What is the appropriate behaviour? What preparations are required? What is the role of the expert?* This webinar will attempt to answer these questions and clarify the role and responsibilities of the assessor and the expert.

## WEBINAR LEADERS:

### **Paul Sanderson, JP LLB (Hons) FRICS FIRRV, President, International Property Tax Institute**

Prior to becoming President of IPTI, Paul was the Director at the UK Valuation Office Agency (VOA) responsible for providing professional advice and technical guidance across a wide range of valuation and property issues. The VOA deals with the assessment of 25 million properties in England & Wales for both council tax payable in respect of residential properties and business rates payable in respect of commercial and other non-domestic properties. These two local property taxes raise revenue in excess of £50 billion annually to support the provision of local services. Paul has over 40 years' experience in the valuation of property for a variety of purposes. Paul is a Past President of the Rating Surveyors' Association (RSA) based in the UK, and a Fellow of the Royal Institution of Chartered Surveyors (RICS). Paul has undertaken work for the World Bank and UNDP in various countries around the world and is a regular contributor to professional journals.



### **Jack Walker, Q.C., Walker, Longo and Associates LLP**

Jack is one of the most renowned and highly respected property tax lawyers in Canada and has acted on many high profile cases. His practice encompasses a variety of assessment and property taxation matters for both private and public sector clients throughout Ontario and Canada. Jack represents taxpayers and municipalities before the Assessment Review Board and the courts, in various provinces, in valuation disputes for all types of real properties. He has provided consulting services for both federal and provincial government agencies and authorities. Jack has acted as an arbitrator in lease interpretation and apportionment disputes. He has spent many years teaching at Osgoode Hall Law School and has been guest lecturer at the University of Toronto. Jack is the co-author of the Ontario Property Tax Assessment Handbook and is the editor of Ontario Assessment Legislation and is a regular contributor to the International Property Tax Institute's publications and journal.



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