



INSTITUTE OF MUNICIPAL ASSESSORS (IMA) and
INTERNATIONAL PROPERTY TAX INSTITUTE (IPTI)
WEBINAR SERIES—2017



VALUATION OF LAND: THEORY AND APPLICATION

Date: Wednesday, November 15, 2017

Time: 12:00 noon—1:00 p.m. (EST)



Completion of this program entitles Appraisal Institute of Canada's designated members (AACI and CRA) to 1.0 CPD credits towards their Continuing Professional Development requirements—www.aicanada.ca



The Institute of Municipal Assessors will grant 1.0 CPD Credits (1.0 hr Learning) toward the Continuing Professional Development program upon completion of each Webinar—www.assessorsinstitute.ca

FEE: (subject to applicable taxes) \$50.00 for IMA/IPTI members

\$65.00 for non-members

The valuation of land for assessment purposes is always a challenging and difficult process. The issue of highest and best use of the land as if vacant and as if improved will be discussed. Focus will be given to the methodology of derivation of value for the land, as vacant, with the primary application of the sales comparison approach.

Practical examples of the valuation of a typical parcel of land will be included.

WEBINAR LEADERS:

John Sheppard, BA CPM

Municipal Property Assessment Corporation (MPAC)

Over the past 14 years John has developed extensive expertise in the management and physical assessment of built environments. He has advised government clients on capital requirements for special purpose facilities and has experience in the assessment of heritage assets. John has a degree in business administration from the Royal Military College and has completed a Post Graduate Certificate in Valuation from the University of British Columbia. He also holds the Certified Property Manager (CPM®) designation from the Real Estate Institute of Canada. He is currently a member of the Advisory Services team at MPAC.



John Glen, MA AACI FRICS M.I.M.A. Director, Research & Valuation

Equitable Value Inc.

John Glen is a well-known international lecturer who has specialized in valuation and property tax consulting relative to retail, office, shopping centres, hospitality properties, multi-residential, recreation and industrial facilities. He has worked in the Public Sector for Municipal and Provincial governments to assist in the development of and implement mass appraisal procedures for Ontario, Alberta, New Brunswick, Winnipeg and New York City. John has also worked as a private sector commercial appraiser specializing in real estate portfolio asset valuations for Private Real Estate Corporations, Insurance Companies, Pension Funds and REITs.



Register on-line at: <http://www.theima.ca/home.cfm?id=1615>

NOTE: ACCESS DETAILS WILL BE PROVIDED AFTER RECEIPT OF PAYMENT